

SALES REPRESENTATIVE QUESTIONNAIRE

Thank you for your interest in joining the SafeHands® team as one of our preferred manufacturer's sales representative. So that we have a better understanding of your company and its capabilities, please complete and return the following questionnaire via e-mail to info@SafeHands4U.com or fax: 561-470-0307. We will review the information and do our best to contact you within 2 business days

Date: _____

Representative Name or Organization		Product Specialty	
Key Contact		Title	
Address		Telephone	
		Fax	
		Email	

I. General Company Information (Required Information For All Distributors)

Representative Type: National International Regional

Annual Sales Volume: \$ _____

Sell Competitive Brands: Private Label Market Label National Brand Licensed Product

Please supply name brands of competitive products and related information:

List Major Vendors:

Current Vendor & Contact	Contact # & e-mail	Product(s)	Largest Sale (units)	Last Sale Date

II. Sourcing/Production and Manufacturing:

How many representative facilities do you have and where are they located? _____

Do you place the same products in multiple facilities? Yes No

If yes, how is it produced? (check all that apply)

- Multiple facilities within same country
- Multiple facilities in different countries

Are you able to warehouse or shelf product? Yes No

If yes, where do you warehouse? _____

If yes, what is your relationship with the warehouse? Owned Contracted 3rd party

What are your FOB points? _____

Which of the following EDI Capabilities do you have?(check all that apply)

- PO (850) ASN (856) Invoicing (810) PO Change (870) Barcoding (UCC128)

What product/services can SafeHands add to your current line of products? Please Explain

What other brands do you carry in the SafeHands product category? _____

How do you typically launch new products such as SafeHands, with all of it's superior features and benefits to competition? What would you like to see SafeHands do to support you?

Please email or fax Questionnaire to:

info@SafeHands4U.com Fax: 561-482-9358